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The Closer's Survival Guide by Grant Cardone (2009-05-04 ...

I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing. I assure you this will be the BEST most current information you have ever read or listened to regarding how to Close the Deal. If you don't think so then send it back for full 100% money back guarantee.

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The Closer's Survival Guide: Over 100 Ways to Ink the Deal ...

Thus we come to the The Closer's Survival Guide a book focused on perhaps the most important part of selling 'The Art of the Close'. Written by Grant Cardone - a veritable legend in the arena of sales. Thus, I had high hopes for this title.

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In "The Closer's Survival Guide", the author educates the reader in various ways of closing deals. Deals covered include material items such as electronics, cars, software and toys. These same techniques can be used for non-material deals such as apartment leases, real estate, various negotiations, and even non-profit organizations attempting to fund raise.

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